

Message Text

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COMMERCE:MMANLEY (PHONE)

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R 272151Z SEP 74

FM SECSTATE WASHDC

TO AMEMBASSY KHARTOUM

UNCLAS STATE 213966

E.O. 11652: N/A

TAGS:ETRD, BCOM, SU

SUBJECT:INQUIRY RE THIRD GUM ARABIC TENDER

REF: KHARTOUM 1473 AND PREVIOUS

1. JOURNAL OF COMMERCE IS PREPARING ARTICLE ON GUM ARABIC. IT HAS INQUIRED ABOUT RESPONSE TO SUDAN'S THIRD GUM ARABIC TENDERS. ACCORDING JOURNAL STAFF, AMERICAN RESPONSE TO TENDER RECENTLY COMPLETED WAS "PRACTICALLY NIL." REPORT-EDLY,HIGH PRICES, LARGE AMERICAN INVENTORIES, AND TREND TOWARD SUBSTITUTION LED TO GENERALLY POOR RESPONSE.

2. JOURNAL WOULD APPRECIATE EMBASSY COMMENTS ON ABOVE AS WELL A ANSWERS TO FOLLOWING QUESTIONS:

(A) WHAT WAS OVERALL RESPONSE TO THIRD TENDER? AMERICAN RESPONSE?

(B) HOW MUCH GUM ARABIC WAS OFFERED AND WHAT WERE BIDS?

(C) IF IN FACT RESPONSE WAS POOR, ARE GUM ARABIC PRICES LIKELY DECLINE IN NEAR TERM?

(D) DOES EMBASSY HAVE ANY INDICATIONS OF SIZE OF SUDAN'S NEXT CROP OFFERING? KISSINGER

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Message Attributes

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